

FRONTENAC MORTGAGE INVESTMENT CORPORATION

FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2016 AND 2015
(In Canadian Dollars)

FRONTENAC MORTGAGE INVESTMENT CORPORATION

YEARS ENDED DECEMBER 31, 2016 AND 2015
(In Canadian Dollars)

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Independent Auditors' Report

To the Shareholders of Frontenac Mortgage Investment Corporation:

We have audited the accompanying financial statements of Frontenac Mortgage Investment Corporation, which comprise the statement of financial position as at December 31, 2016, and the statements of comprehensive income, changes in shareholder's equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Frontenac Mortgage Investment Corporation as at December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Other Matter

The financial statements as at December 31, 2015 were audited by Raymond Chabot Grant Thornton LLP of Ottawa, Canada. Raymond Chabot Grant Thornton LLP expressed an unmodified opinion on those statements on March 14, 2016.

Ottawa, Ontario

March 23, 2017



Chartered Professional Accountants

Licensed Public Accountants

FRONTENAC MORTGAGE INVESTMENT CORPORATION

STATEMENTS OF FINANCIAL POSITION

(In Canadian Dollars)

	As at December 31, 2016 \$	As at December 31, 2015 \$
ASSETS		
Cash and cash equivalents	8,026,202	38,090
Due from administrator in trust (Note 5)	1,234,204	396,546
Accrued interest receivable	7,736,337	3,657,636
Mortgage investments (Note 6)	175,783,333	180,530,085
Prepaid expenses	28,984	26,550
	<hr/>	<hr/>
	192,809,060	184,648,907
	<hr/>	<hr/>
LIABILITIES		
Bank line of credit (Note 7)	-	14,860,000
Dividends payable	390,613	119,155
Accounts payable and accrued liabilities	92,866	61,745
Prepaid mortgage payments	421,562	71,465
	<hr/>	<hr/>
	905,041	15,112,365
	<hr/>	<hr/>
NET ASSETS REPRESENTING SHAREHOLDERS' EQUITY (Note 8)	191,904,019	169,536,542
	<hr/>	<hr/>
NUMBER OF SHARES ISSUED AND OUTSTANDING (Note 8)	6,396,798	5,651,215
	<hr/>	<hr/>
NET ASSETS PER SHARE	30.00	30.00
	<hr/>	<hr/>

APPROVED ON BEHALF OF THE BOARD:

Robert Barnes (signed) Director

Eric Dinelle (signed) Director

The accompanying notes are an integral part of these financial statements.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

STATEMENTS OF COMPREHENSIVE INCOME

(In Canadian Dollars)

	Year ended December 31, 2016 \$	Year ended December 31, 2015 \$
INTEREST INCOME	17,580,995	14,485,507
EXPENSES		
Management and administration fees (Note 9)	4,121,544	3,531,737
Audit fees	62,386	52,658
Director fees	87,277	79,333
General and operating expenses	478,435	502,240
Interest on bank line of credit	168,271	276,332
Legal fees	72,275	54,609
Custodian fees	16,905	11,300
Trustee account fees	-	68,789
Provision for mortgage impairment losses (Note 6)	1,662,654	1,307,013
	6,669,747	5,884,011
NET INVESTMENT INCOME	10,911,248	8,601,496
Change in fair value of property held for sale under foreclosure	-	(20,479)
NET INCOME AND COMPREHENSIVE INCOME	10,911,248	8,581,017
BASIC AND DILUTED WEIGHTED AVERAGE NUMBER OF SHARES ISSUED AND OUTSTANDING	6,234,999	5,232,327
BASIC AND DILUTED EARNINGS PER SHARE	\$ 1.75	\$ 1.64

The accompanying notes are an integral part of these financial statements.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In Canadian Dollars)

	Year ended December 31, 2016 \$	Year ended December 31, 2015 \$
NET ASSETS , beginning of year	169,536,542	138,301,639
Net income from operations	10,911,248	8,581,017
Share capital transactions		
Proceeds from issuance of shares for cash	29,202,078	32,637,365
Reinvested dividends	6,410,931	5,468,128
Shares redeemed	(13,245,532)	(6,870,590)
	22,367,477	31,234,903
Distributions to shareholders		
Dividends to shareholders	(10,911,248)	(8,581,017)
NET ASSETS , end of year	191,904,019	169,536,542
Dividends per share	1.75	1.64

The accompanying notes are an integral part of these financial statements.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

STATEMENTS OF CASH FLOW

(In Canadian Dollars)

	Year ended December 31, 2016 \$	Year ended December 31, 2015 \$
CASH FROM OPERATING ACTIVITIES		
Net income	10,911,248	8,581,017
Items not requiring an outlay of cash:		
Provision for mortgage impairment losses	1,662,654	1,307,013
Unrealized change in fair value of property held for sale under foreclosure	-	20,479
Net changes in non-cash operating items:		
(Increase) decrease in due from administrator in trust	(837,658)	(330,614)
Decrease (increase) in accrued interest receivable	(4,078,701)	1,504,415
(Increase) in prepaid expenses	(2,434)	(9,545)
(Decrease) / increase in accounts payable and accrued expenses	31,121	(4,409)
NET CASH PROVIDED BY OPERATING ACTIVITIES	7,686,230	11,068,356
FINANCING ACTIVITIES		
(Decrease) increase in bank line of credit	(14,860,000)	5,320,000
Proceeds from issuance of common shares for cash	29,202,078	32,637,365
Cash dividends	(4,228,859)	(3,283,244)
Redemption of common shares	(13,245,532)	(6,870,590)
NET CASH PROVIDED BY FINANCING ACTIVITIES	(3,132,313)	27,803,531
INVESTING ACTIVITIES		
Increase (decrease) in prepaid mortgage payments	350,097	(1,629,987)
Mortgage investments	(68,512,259)	(105,585,867)
Repayment of mortgage investments	71,596,357	67,604,849
Proceeds from disposal of property held for sale under foreclosure	-	769,201
NET CASH USED IN INVESTING ACTIVITIES	3,434,195	(38,841,804)
NET INCREASE IN CASH AND CASH EQUIVALENTS	7,988,112	30,083
CASH AND CASH EQUIVALENTS, beginning of year	38,090	8,007
CASH AND CASH EQUIVALENTS, end of year	8,026,202	38,090
Additional information:		
Interest received	13,502,294	15,989,922
Interest paid	168,271	276,332

FRONTENAC MORTGAGE INVESTMENT CORPORATION

STATEMENT OF INVESTMENT PORTFOLIO

AS AT DECEMBER 31, 2016

INVESTMENT PORTFOLIO

		Principal Value	Amortized Cost	Fair Value
Private mortgages	91.60%	\$ 177,537,333	\$ 175,783,333	\$ 175,783,333
Cash & other net assets	8.40%			16,120,686
Bank line of credit				
Net assets	100.00%			\$ 191,904,019

DISTRIBUTION OF MORTGAGE INVESTMENTS

Interest rate	Number of mortgages	Amortized cost	Fair value
5%	4	\$ 11,223,437	\$ 11,223,437
6%	1	1,611,280	1,611,280
7%	22	6,366,359	6,366,359
8%	95	20,003,111	20,003,111
9%	138	32,122,070	32,122,070
10%	184	49,438,003	49,438,003
11%	31	14,239,410	14,239,410
12%	75	40,779,663	40,779,663
	550	\$175,783,333	\$175,783,333

Mortgages are 90% residential and 10% commercial and vacant land. All mortgages are uninsured conventional mortgages and substantially all mortgages are pre-payable with terms to maturity ranging from 1 to 2 years.

The accompanying notes form an integral part of these financial statements

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

1. DESCRIPTION AND ORGANIZATION OF THE BUSINESS

Frontenac Mortgage Investment Corporation (the "Company") was incorporated on October 26, 2004 pursuant to the *Canada Business Corporations Act* and operates as a Canadian mortgage investment corporation as defined under the *Income Tax Act* of Canada. The registered head office of the Company is 14216 Road 38, Sharbot Lake, Ontario, K0H 2P0. W.A. Robinson Asset Management Ltd. is the Company's manager (the "Manager").

2. BASIS OF PRESENTATION

(a) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and with National Instrument 81-106 Investment Funds Continuous Disclosure ("NI 81-106").

These financial statements were approved for issue by the Board of Directors on March 23, 2017.

(b) Basis of measurement

These financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through profit or loss, which are measured at fair value.

(c) Functional and presentation currency

These financial statements are presented in Canadian dollars, which is the functional currency of the Company.

(d) Use of estimates and judgements

The preparation of financial statements in accordance with IFRS requires management to make assumptions and estimates and judgements that affect the reported amounts of assets and liabilities at the date of the financial statements, the reported amounts of revenue and expenses for the year, as well as the disclosure of contingent assets and liabilities at the date of the financial statements.

In making estimates and judgements, the Manager relies on external information and observable conditions where possible supplemented by internal analysis as required. Those estimates and judgements have been applied in a manner consistent with the prior period and there are no known trends, commitments, events, or certainties that are believed to materially affect the methodology or assumptions utilized in making those estimates in these financial statements. Actual amounts could differ from these estimates. Changes in estimates are recorded in the accounting period in which they are determined. Significant estimates used in determining the recorded amount for assets and liabilities in the financial statements are as follows:

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

2. BASIS OF PRESENTATION (Continued)

(d) Use of estimates and judgements (continued)

(i) Mortgage investments:

The Company is required to make an assessment of the impairment of mortgage investments. Mortgage investments are considered to be impaired only if objective evidence indicates that one or more events have occurred after its initial recognition that have a negative effect on the estimated future cash flows of that asset. The estimation of future cash flows includes assumptions about local real estate market conditions, market interest rates, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparative market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary.

(ii) Fair value measurements:

In accordance with IFRS, the Company must classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making its fair value measurements. The following hierarchy has been used in determining and disclosing fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument (i.e. without modification or repackaging);

Level 2: quoted prices in active markets for similar assets or liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3: valuation techniques for which any significant input is not based on observable market data.

The Company's cash and cash equivalents are valued using Level 1 measures and the properties held for sale under foreclosure are valued using Level 3 measures as there are no quoted prices in an active market for these investments. As explained in more detail in Note 10, management makes its determination of fair value of mortgages by discounting future cash flows at the Company's prevailing rate of return on new mortgages of similar type, term, and credit risk.

These assumptions are limited by the availability of reliable comparative market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, measurements of fair value are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimates could vary.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Revenue recognition

Interest income on mortgage investments and other investment income are recognized on a time proportionate basis using the effective interest rate method. Interest is not accrued on mortgage investments that are identified as impaired.

(b) Cash and cash equivalents

The Company considers highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash equivalents are initially recognized at their fair value plus any attributable transaction costs. Any changes in the fair value of the cash equivalents are recorded in the statement of comprehensive income for the period.

(c) Mortgage investments

Mortgage investments are financial instruments and are classified as loans and receivables. These investments are recognized initially at fair value plus any attributable transaction costs. Subsequent to initial recognition, the mortgage investments are measured at amortized costs using the effective interest rate method, less any impairment losses. The mortgage investments are assessed on each reporting period date to determine whether there is objective evidence of impairment. A financial asset is considered impaired only if objective evidence indicates that one or more events have occurred after its initial recognition that have a negative effect on the estimated future cash flows of the asset.

An impairment loss in respect of specific mortgage investments is calculated as the difference between its carrying amount including accrued interest and the present value of the estimated future cash flows discounted at the investment's original effective interest rate. Losses are recognized in profit and loss and reflected in an allowance account against the mortgage investments. When a subsequent event causes the amount of an impairment to decrease, the decrease in impairment loss is reversed through profit or loss.

(d) Properties held for sale under foreclosure

When the Company obtains legal title of the underlying security of an impaired mortgage investment through foreclosure, the carrying value of the mortgage investment, which comprises the outstanding principal amount, costs incurred, accrued interest, and a provision for mortgage impairment loss, if any, is reclassified from mortgage investments to foreclosed properties held for sale. The intention of the Company is to sell foreclosed properties as soon as possible in a commercially responsible manner. At each reporting date, foreclosed properties held for sale are measured at fair value. Any unrealized changes in the fair value of the property held for sale under foreclosure are recorded in the statement of operations for the period. The carrying value of properties held for sale under foreclosure is determined by its estimated fair value net of selling expenses taking into consideration independent appraisals, assessment of market conditions, and other various factors.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(e) Income taxes

The Company is considered a mortgage investment corporation under the *Income Tax Act* (Canada). As such, the Company is entitled to deduct from its taxable income dividends paid to shareholders during the year or within 90 days of the end of the year to the extent that such dividends were not deducted previously. The Company intends to maintain its status as a mortgage investment corporation and intends to distribute sufficient dividends in the year and in future years to ensure the Company is not subject to income taxes. Accordingly, for financial statement reporting purposes, the tax deductibility of the Company's dividends results in the Company effectively being exempt from taxation and no provision for current or deferred income taxes is required.

(f) Deferred lender fee revenue

Some mortgagors may be required to pay a one time fee, referred to as a lender fee, upon initiation of their mortgage. These lender fees are netted against the related mortgages and recognized into revenue using the effective interest method.

(g) Prepaid mortgage payments

Some mortgagors may prepay or may be required to prepay a portion of their periodic payments. These prepaid mortgage payments are applied against the related mortgage receivable balance in the period for which they relate.

(h) Net assets

Net assets consists of issued and outstanding common shares of the Company and is classified as equity.

(i) Net assets per share

Net assets per share is calculated by dividing the net assets by the total number of issued and outstanding common shares at the end of the year.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(j) Financial assets and liabilities

The Company's most significant financial asset consists of its mortgage investments. Mortgage investments are classified as loans and receivables. The financial risks associated with the Company's mortgage investments and the Company's management of those risks are discussed in Note 6.

The Company's other financial assets consist of cash and cash equivalents, due from administrator in trust, and accrued interest receivable. The Company's financial liabilities consist of bank line of credit, dividends payable, and accounts payable and accrued liabilities. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest or currency risks arising from these financial instruments. The fair value of these financial instruments approximate their carrying value, unless otherwise noted.

The Company classifies its financial assets as one of the following: loans and receivables or fair value through profit or loss ("FVTPL"). Financial liabilities are classified as: held-for-trading or financial liabilities at amortized cost. The Company has designated its financial assets and financial liabilities as follows:

(i) Financial assets:

Cash and cash equivalents are classified as FVTPL. Due from administrator in trust, accrued interest receivable, and mortgage investments are classified as loans and receivables and recorded at amortized cost.

(ii) Financial liabilities:

Bank line of credit, dividends payable, and accounts payable and accrued expenses are classified as financial liabilities at amortized cost.

(k) Accounting pronouncements

At the date of authorization of these financial statements, certain new standards, and amendments to existing standards have been published by the International Accounting Standards Board ("IASB") that are not yet effective, and have not been adopted early by the Company. Information on those expected to be relevant to the Company's financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations, and amendments not either adopted or listed below are not expected to have a material impact on the Company's financial statements.

(i) IFRS 9 Financial Instruments ("IFRS 9")

In July 2014, the IASB released IFRS 9 Financial Instruments (2014) ("IFRS 9") representing the completion of its project to replace IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39"). The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new "expected credit loss" model for the impairment of financial assets.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(k) Accounting pronouncements (continued)

The new Expected Credit Loss ("ECL") impairment model applies for all financial assets, with the most significant impact related to the Company's mortgage portfolio. The new ECL model will result in a collective allowance being recorded on financial assets regardless of whether there has been an actual loss event. The ECL model requires the recognition of 12-month expected credit losses at origination and the recognition of expected lifetime losses on financial assets that have experienced a significant increase in credit risk since origination. IFRS 9 requires consideration of past events, current market conditions and reasonable supportable information about future economic conditions in determining whether there has been a significant increase in credit risk, and in calculating the amount of expected losses.

Management is in the process of developing its IFRS 9 models and has not yet quantified the impact of IFRS 9 on the Company's financial statements. The new standard is required to be applied for annual reporting periods beginning on or after January 1, 2018.

(ii) IFRS 15 Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 provides a single principle-based framework that applies to contracts with customers. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. Management is in the process of assessing the impact of IFRS 15 on the Company's financial statements.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

4. CAPITAL STRUCTURE AND FINANCIAL POLICIES

The Company's definition of capital includes net assets and bank line of credit.

The Company's objective when managing its capital is to generate income while preserving, for its beneficial shareholders, capital for re-investment. As a mortgage investment corporation, the Company expects to derive its earnings principally from the receipt of mortgage interest payments and of interest or interest-like distributions on the cash reserves of the Company.

The Company achieves its investment objective by lending on the security of mortgages on real properties situated in Canada, primarily in Eastern Ontario. The mortgages transacted by the Company will not generally meet the underwriting criteria of conventional lenders and/or involve borrowers in rural areas generally not well serviced by major lenders. As a result, the Company's investments are expected to earn a higher rate of interest than what is generally obtainable through conventional mortgage lending activities.

In order to provide some liquidity to its shareholders, the Company is required to maintain approximately 5% of its net assets in cash or near cash assets and such levels of cash reserves have been adequate to meet the needs of normal share redemption levels during the year. Management regularly monitors its available cash and credit line facility to ensure that the 5% cash reserve is maintained. As at December 31, 2016 and 2015, the Company has maintained the 5% cash reserve. For unusual circumstances, the Company has redemption policies in place to restrict the payout of share redemption at levels to match the normal repayment of the mortgages receivable.

The Company's capital management objectives and strategies are unchanged from prior years.

5. DUE FROM ADMINISTRATOR IN TRUST

As part of the mortgage underwriting and administration services provided to the Company, Pillar Financial Services Inc. (the "Administrator") collects repayments, both regular periodic repayments and repayments of outstanding balances in full, from borrowers through the Administrator's electronic payments collection system. These repayments are electronically deposited into a trust account of the Administrator. Funds are deposited from the Administrator's trust account into the Company's bank account within a few business days once the funds have been confirmed cleared from the borrower.

6. MORTGAGE INVESTMENTS

There are 550 mortgages (December 31, 2015 - 582) held which are a combination of mainly first and second mortgages secured by residential, commercial property, and property under development. Mortgage investments consist of the following:

	As at December 31, 2016	As at December 31, 2015
	\$	\$
Mortgages	177,537,333	181,278,833
Allowance for impairment losses	(1,754,000)	(748,748)
	<u>175,783,333</u>	<u>180,530,085</u>

To assess impairment, management has reviewed each mortgage taking into account experience, credit quality, payment in arrears, and specific problem situations. As at December 31, 2016, there are 27 mortgages totaling \$10,277,933 (December 31, 2015 - 17 mortgages totaling \$8,070,000) that are past due and considered impaired by management. When the estimated realizable amounts for each of the impaired mortgages is greater than their carrying values, no allowance for mortgage loss is made.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

6. MORTGAGE INVESTMENTS (Continued)

In addition to the impaired mortgages above, management has reviewed the status of the underlying security for another group of mortgages that is not currently impaired but whose credit risk has changed since the loan was initiated. The result of this review has led management to provide a provision of \$774,000 to recognize that the potential timing of repayments may extend beyond the period originally planned. This provision is included in the figure presented for impairment losses in the table below.

The following table presents a continuity of the provision for impairment losses:

	2016	2015
	\$	\$
Balance - beginning of year	748,748	616,797
Deduct: realized losses for year	(657,402)	(657,402)
Add: provision for mortgage impairment losses for year	1,662,654	1,307,013
Balance - end of year	1,754,000	748,748

Principal repayments based on contractual maturity dates are as follows:

	\$
2017	167,787,000
2018	6,817,000
Thereafter	1,179,333
Total	175,783,333

Substantially all of the mortgages are issued with either 1 or 2 year terms, have fixed interest rates and can be paid in full before maturity without penalty. The weighted average interest rate of the mortgages as at December 31, 2016 was 9.52% (December 31, 2015 - 9.45%).

Mortgages past due but not impaired are as follows:

	2016	2015
	\$	\$
1 to 30 days	1,854,105	2,933,884
31 - 90 days	1,235,200	4,080,807
over 90 days	2,400,424	2,973,399
over 90 days	5,489,729	9,988,090

Credit risk

Credit risk arises from the possibility that mortgagors may experience financial difficulty and be unable to fulfil their mortgage commitments. The Company mitigates this risk by having well established lending policies in place that ensure mortgages are well secured and by limiting its exposure to any one mortgagor. The maximum exposure to credit risk at December 31, 2016 is the carrying values of its mortgage investments, including accrued interest receivable, which total \$183,519,670 (December 31, 2015 - \$184,187,721). The Company has recourse under these investments in the event of default by the borrower, in which case, the Company would have a claim against the underlying security. There are no significant concentrations of credit risk as the average mortgage amount as at December 31, 2016 was \$323,057 (December 31, 2015 - \$312,341) and the largest mortgage was \$14,072,226 (December 31, 2015 - \$11,607,119).

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Canadian Dollars)

6. MORTGAGE INVESTMENTS (Continued)

Fair values

The fair value of the mortgage investments approximates its carrying value as substantially all of the loans are short-term in nature and repayable in full at any time by the borrower without penalty.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As the Company and its borrowers are unrelated third parties under no compulsion to act, the initial terms of the mortgage represents their fair value at the time of mortgage origination. For subsequent reporting periods, as there are no quoted prices in an active market for the Company's mortgages, management makes its determination of fair value by discounting future cash flows at the Company's prevailing rate of return on new mortgages of similar type, term, and credit risk. The discounted cash flow analysis performed assumes that all mortgages will be held until maturity and not paid out early by the borrower and at a weighted average interest rate for loans advanced within three months of the period end. Typically, the fair value of the Company's mortgage investments approximate their carrying amounts given the amounts consist of short-term loans that are repayable at the option of the borrower at any time without significant penalties.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations and commitments as they fall due. The Company's approach is to ensure that it will have sufficient cash and credit facilities to meet its liabilities when due, under normal and stressed circumstances. As at December 31, 2016, the Company's financial obligations and commitments consisted of accounts payable and accrued liabilities totaling \$92,866 (December 31, 2015 - \$61,745) and dividends payable totaling \$390,613 (December 31, 2015 - \$119,155) all of which are due within normal trade terms of generally 30 days. The Company also has a bank line of credit that is repayable on demand and had a balance outstanding of \$nil as at December 31, 2016 (December 31, 2015 - \$14,860,000).

To mitigate its liquidity risk, the Company targets to maintain significant committed borrowing facilities from its bank for credit room within a range between 10% to 15% of net assets. As at December 31, 2016, the Company's committed borrowing facilities represented approximately 15% of net assets (December 31, 2015 - 13% of net assets). In addition, the Company has policies in place that can restrict the total amount of share redemptions. Those restrictions permit share redemptions to be funded through the normal repayment of the mortgages receivable.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

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7. BANK LINE OF CREDIT

The Company has established a revolving line of credit with a major Canadian chartered bank and, in March 2016, the limit of this line of credit was increased from \$23,000,000 to an amount equal to 15% of net assets of the Corporation subject to a maximum limit of \$29,000,000. The line of credit is secured by a General Security Agreement and a first ranking interest in the mortgages and is repayable on demand. The availability of funds may be cancelled or restricted by the bank at any time. The credit facility bears interest at bank prime rate of 2.70% (December 31, 2015 - 2.70%) plus 1%.

Financial covenants require the Company to maintain a minimum level for net assets, debt to net assets ratio, and percentage of residential mortgages. The Company was in compliance with all such covenants as at December 31, 2016 and as at December 31, 2015.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

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(In Canadian Dollars)

8. CAPITAL STOCK

The beneficial interests of the Company are represented by a single class of shares, designated as common shares, which are unlimited in number and without par value. Each share carries a single vote at any meeting of shareholders and carries the right to participate pro rata in any dividends.

Changes during the year to issued and outstanding shares of the Company:

	Year ended December 31, 2016		Year ended December 31, 2015	
	Number of shares issued	\$	Number of shares issued	\$
Balance, beginning of year	5,651,215	169,536,542	4,610,052	138,301,639
Issued for cash	973,403	29,202,078	1,087,912	32,637,365
Issued through dividend reinvestment plan	213,698	6,410,931	182,271	5,468,128
Redeemed for cash	(441,518)	(13,245,532)	(229,020)	(6,870,590)
Balance, end of year	6,396,798	191,904,019	5,651,215	169,536,542

Dividend reinvestment plan and direct share purchase plan

Unless a shareholder elects to receive their dividends as cash, the dividends issued to shareholders are automatically reinvested in the Company by the direct purchase of shares at the current market price.

Redemptions

Shareholders may only redeem common shares once per year, on November 30, except in certain unusual circumstances. During the year the Company redeemed for cash 441,518 common shares at the price of \$30.00 per share for total proceeds of \$13,245,532. For the year ended December 31, 2015, 229,020 common shares were redeemed for cash at the price of \$30.00 per share for total proceeds of \$6,870,590.

The Company had no potentially dilutive instruments as at December 31, 2016 or December 31, 2015.

9. RELATED PARTIES

Pillar Financial Services Inc. ("Pillar") is the administrator for the Company. Its responsibilities include originating loan transactions, underwriting the mortgages, collecting mortgage payments, and the internal audit and accounting for the Company.

W.A. Robinson Asset Management Ltd. (the "Manager") provides portfolio management advice and investment counsel and acts as share registrar and transfer agent for the Company.

The companies are related in that they share common management. Pillar and the Manager each charge an annual fee of 1% of the total asset value calculated on a monthly basis. Total fees paid to Pillar for the year ended December 31, 2016 were \$1,935,267 (2015 - \$1,658,406) and the total fees paid to the Manager for the year ended December 31, 2016 including applicable sales taxes were \$2,186,123 (2015 - \$1,873,999) under these contracts. These transactions are in the normal course of operations and are measured at the exchange amount which is the amount of consideration established and agreed to by the parties.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

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(In Canadian Dollars)

10. FAIR VALUE MEASUREMENTS

The following table shows the carrying amounts and fair values of assets and liabilities:

As at December 31, 2016	Carrying Value Basis	Carrying Value	Fair Value
ASSETS:			
Cash and equivalents	Fair value through profit & loss	8,026,202	8,026,202
Due from administrator in trust	Loans and receivables - amortized cost	1,234,204	1,234,204
Accrued interest receivable	Loans and receivables - amortized cost	7,736,337	7,736,337
Mortgage investments	Loans and receivables - amortized cost	175,783,333	175,783,333
LIABILITIES:			
Bank line of credit	Other liabilities - amortized cost	-	-
Dividends payable	Other liabilities - amortized cost	390,613	390,613
Accounts payable and accrued liabilities	Other liabilities - amortized cost	92,866	92,866
Prepaid mortgage payments	Other liabilities - amortized cost	421,562	421,562
As at December 31, 2015	Carrying Value Basis	Carrying Value	Fair Value
ASSETS:			
Cash and equivalents	Fair value through profit & loss	38,090	38,090
Due from administrator in trust	Loans and receivables - amortized cost	396,546	396,546
Accrued interest receivable	Loans and receivables - amortized cost	3,657,636	3,657,636
Mortgage investments	Loans and receivables - amortized cost	180,530,085	180,530,085
Properties held for sale under foreclosure	Fair value through profit & loss	-	-
LIABILITIES:			
Bank line of credit	Other liabilities - amortized cost	14,860,000	14,860,000
Dividends payable	Other liabilities - amortized cost	119,155	119,155
Accounts payable and accrued liabilities	Other liabilities - amortized cost	61,745	61,745
Prepaid mortgage payments	Other liabilities - amortized cost	71,465	71,465

The valuation techniques and the inputs used for the Company's financial instruments are as follows:

(a) Mortgage Investments

There are no quoted prices in an active market for the Company's mortgages. Management makes its determination of fair value by discounting future cash flows at the Company's prevailing rate of return on new mortgages of similar type, term, and credit risk. The discounted cash flow analysis performed assumes that all mortgages will be held until maturity and not paid out early by the borrower and at a weighted average interest rate for loans advanced within three months of the period end. When collection of principal on a particular mortgage investment is no longer reasonably assured, the fair value of the mortgage is reduced to reflect the estimated net realizable recovery from the collateral securing the loan. Generally, the fair value of the mortgage investments approximate their carrying values given their short-term nature and the option of borrowers to repay at any time. Accordingly, the fair value of the mortgage investments is based on level 3 inputs.

FRONTENAC MORTGAGE INVESTMENT CORPORATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

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10. FAIR VALUE MEASUREMENTS (Continued)

(b) Other financial assets and liabilities

The fair values of due from administrator in trust, accrued interest receivable, bank line of credit, dividends payable, accounts payable and accrued liabilities, and prepaid mortgage payments approximate their carrying amounts due to their short-term maturities.

11. KEY MANAGEMENT PERSONNEL COMPENSATION

The Company paid directors fees totaling \$87,277 (2015 - \$79,333) to the members of the Board of Directors and Independent Review Committee for their services to the Company. The compensation to the senior management of the Manager is paid through the management fees paid to the Manager (Note 9).