### FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2014 AND 2013 (In Canadian Dollars)

### YEARS ENDED DECEMBER 31, 2014 AND 2013 (In Canadian Dollars)

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### **Independent Auditor's Report**

Raymond Chabot Grant Thornton LLP 2505 St-Laurent Blvd. Ottawa, Ontario K1H 1E4

To the Shareholders of Frontenac Mortgage Investment Corporation Telephone: 613-236-2211 Fax: 613-236-6104 www.rcgt.com

We have audited the accompanying financial statements of Frontenac Mortgage Investment Corporation, which comprise the statements of financial position as at December 31, 2014, December 31, 2013 and January 1, 2013, the statement of investment portfolio as at December 31, 2014 and the statements comprehensive income, the statements of changes in shareholder's equity and the statements of cash flow for the years ended December 31, 2014 and 2013, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Frontenac Mortgage Investment Corporation as at December 31, 2014, December 31, 2013 and January 1, 2013, the investment portfolio as at December 31, 2014 and the results of its financial performance and its cash flows for the years ended December 31, 2014 and 2013 in accordance with International Financial Reporting Standards.

Raymond Chalot Grant Thornton LLP

Chartered Accountants, Licensed Public Accountants

Ottawa, Canada March 10, 2015

### STATEMENTS OF FINANCIAL POSITION

### (In Canadian Dollars)

	As at December 31, 2014 \$	As at December 31, 2013 \$	As at January 1, 2013 \$
ASSETS	Ŧ	Ŧ	Ŧ
Cash and cash equivalents	8,007	2,291	8,531
Due from administrator in trust (Note 5)	65,932	1,945,120	57,748
Accrued interest receivable	5,162,051	4,622,378	2,575,519
Mortgage investments (Note 6)	143,856,080	117,882,778	103,049,689
Prepaid expenses	17,005	15,571	16,500
Investment in private company (Note 7) Properties held for sale under foreclosure	-	-	587,155
(Note 8)	789,680	917,083	424,256
	149,898,755	125,385,221	106,719,398
		, ,	
LIABILITIES			
Bank line of credit (Note 9)	9,540,000	1,920,000	5,950,000
Dividends payable	289,510	152,164	127,358
Accounts payable and accrued expenses	66,154	51,690	85,547
Prepaid mortgage payments	1,701,452	180,909	705,518
	11,597,116	2,304,763	6,868,423
NET ASSETS REPRESENTING			
SHAREHOLDERS' EQUITY (Note 10)	138,301,639	123,080,458	99,850,975
NUMBER OF SHARES ISSUED AND OUTSTANDING (Note 10)	4,610,052	4,102,680	3,328,364
NET ASSETS PER SHARE	30.00	30.00	30.00

### **APPROVED ON BEHALF OF THE BOARD:**

William Calvert (signed) Director

Robert Barnes (signed) Director

### STATEMENTS OF COMPREHENSIVE INCOME

### (In Canadian Dollars)

	Year ended December 31, 2014 \$	Year ended December 31, 2013 \$
INTEREST INCOME	13,139,636	10,582,028
EXPENSES		
Management and administration fees (Note 11)	3,062,237	2,409,867
Audit fees	52,749	63,721
Director fees	86,769	104,005
General and operating expenses	491,213	443,686
Interest on bank line of credit	226,764	35,292
Legal fees	56,457	50,442
Custodian fees	11,300	11,300
Trustee account fees	86,600	88,427
Realized losses on mortgage investments	274,617	237,243
Allowance for impairment losses on mortgages	603,555	(99,758)
Unrealized change in fair value of investment in private company	-	673,758
	4,952,261	4,017,983
NET INVESTMENT INCOME	8,187,375	6,564,045
Unrealized change in fair value of property held for sale		
under foreclosure	36,000	(62,000)
NET INCOME AND COMPREHENSIVE INCOME	8,223,375	6,502,045
WEIGHTED AVERAGE NUMBER OF SHARES ISSUED AND OUTSTANDING	4,493,648	3,694,344
NET INCOME PER SHARE	\$ 1.83	\$ 1.76

### STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

### (In Canadian Dollars)

	Year ended December 31, 2014 \$	Year ended December 31, 2013 \$
ET ASSETS, beginning of year	123,080,458	99,850,975
Net income from operations	8,223,375	6,502,045
Share capital transactions		
Proceeds from issuance of shares for cash	19,116,464	26,349,820
Reinvested dividends	5,610,900	4,718,760
Shares redeemed	(9,506,183)	(7,839,097)
	15,221,181	23,229,483
Distributions to shareholders		
Dividends to shareholders	(8,223,375)	(6,502,045)
ET ASSETS, end of year	138,301,639	123,080,458

### STATEMENTS OF CASH FLOW

### (In Canadian Dollars)

	Year ended December 31, 2014 \$	Year ended December 31, 2013 \$
CASH FROM OPERATING ACTIVITIES		
Net income	8,223,375	6,502,045
Items not requiring an outlay of cash:		
Realized losses on mortgage investments	274,617	237,243
Allowance for impairment losses on mortgages	603,555	(99,758)
Unrealized change in fair value of investment in		
private company	-	673,758
Unrealized change in fair value of property held for	(26,000)	(2,000)
sale under foreclosure	(36,000)	62,000
Net changes in non-cash working capital balances:		
(Increase) in due from administrator in trust	1,879,188	(1,887,372)
(Increase) in accrued interest receivable	(539,673)	(2,046,859)
Decrease in prepaid expenses	(1,434)	929
(Decrease) / increase in accounts payable and accrued expenses	14,464	(33,857)
NET CASH PROVIDED BY OPERATING ACTIVITIES	10,418,092	3,408,129
FINANCING ACTIVITIES		
(Decrease) / increase in bank line of credit	7,620,000	(4,030,000)
Proceeds from issuance of common shares for cash	19,116,464	26,349,820
Cash dividends	(2,475,129)	(1,758,479)
Redemption of common shares	(9,506,183)	(7,839,097)
NET CASH PROVIDED BY FINANCING ACTIVITIES	14,755,152	12,722,244
INVESTING ACTIVITIES		
Increase in prepaid mortgage payments	1,520,543	(524,609)
Mortgage investments	(81,689,539)	(66,431,763)
Repayment of mortgage investments	54,838,065	51,461,189
Investment in private company	-	(86,603)
Investment in property held for sale under foreclosure	(24,109)	(554,827)
Proceeds from disposal of property held for sale under foreclosure	187,512	-
NET CASH USED IN INVESTING ACTIVITIES	(25,167,528)	(16,136,613)
NET INCREASE / (DECREASE) IN CASH AND CASH		
EQUIVALENTS	5,716	(6,240)
CASH AND CASH EQUIVALENTS, beginning of year	2,291	8,531
CASH AND CASH EQUIVALENTS, end of year	8,007	2,291
CASH AND CASH EQUIVALENTS, thu of year	0,007	2,271
Additional information:		
Interest received	12,599,963	8,535,169
	12,399,903	0,333,109

### STATEMENT OF INVESTMENT PORTFOLIO

### AS AT DECEMBER 31, 2014

### **INVESTMENT PORTFOLIO**

		Principal	Amortized	Fair
		Value	Cost	Value
Private mortgages	104.02% \$	144,490,794	\$ 143,856,080	\$ 143,856,080
Property held for sale under foreclosure	0.57%		564,680	789,680
Cash & other net assets	2.31%			3,195,879
Bank line of credit	(6.90)%			(9,540,000)
Net assets	100.00%			\$ 138,301,639

### DISTRIBUTION OF MORTGAGE INVESTMENTS

	Number of		
Interest rate	mortgages	Amortized cost	Fair value
5%	3	\$ 2,514,548	\$ 2,514,548
6%	7	3,370,255	3,370,255
7%	57	15,079,423	15,079,423
8%	60	12,006,444	12,006,444
9%	93	28,733,149	28,733,149
10%	115	36,046,401	36,046,401
11%	38	11,546,128	11,546,128
12%	97	34,559,732	34,559,732
	470	\$143,856,080	\$143,856,080

Mortgages are 86% residential and 14% commercial and vacant land. All mortgages are uninsured conventional mortgages and substantially all mortgages are pre-payable with terms to maturity ranging from 1 to 2 years.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

### 1. DESCRIPTION AND ORGANIZATION OF THE BUSINESS

Frontenac Mortgage Investment Corporation (the "Company") was incorporated on October 26, 2004 pursuant to the *Canada Business Corporations Act* and operates as a Canadian mortgage investment corporation as defined under the *Income Tax Act* of Canada. The registered head office of the Company is 14216 Road 38, Sharbot Lake, Ontario, K0H 2P0. W.A. Robinson Asset Management Ltd. is the Company's manager (the "Manager").

### 2. BASIS OF PRESENTATION

(a) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and with National Instrument 81-106 Investment Funds Continuous Disclosure ("NI 81-106"). These financial statements are the first International Financial Reporting Standards ("IFRS") annual financial statements of the Company and IFRS 1 First Time Adoption of International Financial Reporting Standards ("IFRS 1") has been applied, as discussed in Note 12. The date of transition to IFRS is January 1, 2013.

The Company previously prepared its financial statements in accordance with Canadian generally accepted accounting principles ("CGAAP") included in Part V of the CPA Canada Handbook - Pre-Changeover Accounting Standards including Accounting Guideline 18 Investment Companies ("AcG-18") and with National Instrument 81-106 Investment Funds Continuous Disclosure. The adoption of IFRS resulted in changes to certain accounting policies as compared with the most recent annual financial statements prepared under CGAAP. The description of how the transition from CGAAP to IFRS has affected the reported financial results of the Company is provided in Note 14.

These financial statements were approved for issue by the Board of Directors on March 9, 2015.

(b) Basis of measurement

These financial statements have been prepared on the historical cost basis, except for financial instruments classified as fair value through profit or loss, which are measured at fair value.

(c) Functional and presentation currency

These financial statements are presented in Canadian dollars, which is the functional currency of the Company.

(d) Use of estimates and judgements

The preparation of financial statements in accordance with IFRS requires management to make assumptions and estimates and judgements that affect the reported amounts of assets and liabilities at the date of the financial statements, the reported amounts of revenue and expenses for the year, as well as the disclosure of contingent assets and liabilities at the date of the financial statements.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 2. BASIS OF PRESENTATION (Continued)

(e) Use of estimates and judgements (continued)

(i) Mortgage investments:

The Company is required to make an assessment of the impairment of mortgage investments. Mortgage investments are considered to be impaired only if objective evidence indicates that one or more events have occured after its initial recognition that have a negative effect on the estimated future cash flows of that asset. The estimation of future cash flows includes assumptions about local real estate market conditions, market interest rates, availability and terms of financing, underlying value of the security and various other factors. These assumptions are limited by the availability of reliable comparative market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, estimates of impairment are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimated future cash flows could vary.

(ii) Fair value measurements:

In accordance with IFRS, the Company must classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making its fair value measurements. The following hierarchy has been used in determining and disclosing fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument (i.e. without modification or repackaging);

Level 2: quoted prices in active markets for similar assets or liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3: valuation techniques for which any significant input is not based on observable market data.

The Company's cash and cash equivalents are valued using Level 1 measures and the investment in private company and properties held for sale under foreclosure are valued using Level 3 measures as there are no quoted prices in an active market for these investments. As explained in more detail in Note 7, management makes its determination of fair value for its investment in private company based on a discounted cash flow analysis of the private company's projected future cash flows. As explained in more detail in Note 8, management makes its determination of fair value of properties held for sale under foreclosure based on its assessment of the net realizable value of the property taking into consideration appraisals by qualified appraisers and purchase offers received from unrelated third parties.

These assumptions are limited by the availability of reliable comparative market data, economic uncertainty and the uncertainty of future events. Accordingly, by their nature, measurements of fair value are subjective and may not necessarily be comparable to the actual outcome. Should the underlying assumptions change, the estimates could vary.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Revenue recognition

Interest income on mortgage investments and other investment income are recognized on a time proportionate basis using the effective interest rate method. Interest is not accrued on mortgage investments that are identified as impaired.

(b) Cash and cash equivalents

The Company considers highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value to be cash equivalents. Cash equivalents are initially recognized at their fair value plus any attributable transaction costs. Any changes in the fair value of the cash equivalents are recorded in the statement of operations for the period.

(c) Mortgage investments

Mortgage investments are financial instruments and are classified as loans and receivables. These investments are recognized initially at fair value plus any attributable transaction costs. Subsequent to intial recognition, the mortgage investments are measured at amortized costs using the effective interest rate method, less any impairment losses. The mortgage investments are assessed on each reporting period date to determine whether there is objective evidence of impairment. A financial asset is considered impaired only if objective evidence indicates that one or more events have occurred after its initial recognition that have a negative effect on the estimated future cash flows of the asset.

An impairment loss in respect of specific mortgage investments is calculated as the difference between its carrying amount including accrued interest and the present value of the estimated future cash flows discounted at the investment's original effective interest rate. Losses are recognized in profit and loss and reflected in an allowance account against the mortgage investments. When a subsequent event causes the amount of an impairment to decrease, the decrease in impairment loss is reversed through profit or loss.

(d) Investment in private company

Investment in private company is stated at fair value. Any unrealized changes in the fair value of the investment are recorded in the statement of operations for the period. The fair value of investment in private company is determined by discounting future cash flows at an appropriate discount rate.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(e) Properties held for sale under foreclosure

When the Company obtains legal title of the underlying security of an impaired mortgage investment through foreclosure, the carrying value of the mortgage investment, which comprises of the outstanding principal amount, costs incurred, accrued interest, and a provision for mortgage impairment loss, if any, is reclassified from mortgage investments to foreclosed properties held for sale. The intention of the Company is to sell foreclosed properties as soon as possible in a commercially responsible manner. At each reporting date, foreclosed properties held for sale are measured at fair value. Any unrealized changes in the fair value of the property held for sale under foreclosure are recorded in the statement of operations for the period. The carrying value of properties held for sale under foreclosure is determined by its estimated fair value net of selling expenses taking into consideration independent appraisals, assessement of market conditions, and other various factors.

(f) Income taxes

The Company is considered a mortgage investment corporation under the *Income Tax Act* (Canada). As such, the Company is entitled to deduct from its taxable income dividends paid to shareholders during the year or within 90 days of the end of the year to the extent that such dividends were not deducted previously. The Company intends to maintain its status as a mortgage investment corporation and intends to distribute sufficient dividends in the year and in future years to ensure the Company is not subject to income taxes. Accordingly, for financial statement reporting purposes, the tax deductibility of the Company's dividends results in the Company effectively being exempt from taxation and no provision for current or deferred income taxes is required.

(g) Deferred lender fee revenue

Some mortgagors may be required to pay a one time fee, referred to as a lender fee, upon initiation of their mortgage. These lender fees are netted against the related mortgages and recognized into revenue using the effective interest method.

(h) Prepaid mortgage payments

Some mortgagors may prepay or may be required to prepay a portion of their periodic payments. These prepaid mortgage payments are applied against the related mortgage receivable balance in the period for which they relate.

(i) Net assets

Net assets consists of issued and outstanding common shares of the Company and is classified as equity.

(j) Net assets per share

Net assets per share is calculated by dividing the net assets by the total number of issued and outstanding common shares at the end of the year.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(k) Financial assets and liabilities

The Company's most significant financial asset consists of its mortgage investments. Mortgage investments are classified as loans and receivables. The financial risks associated with the Company's mortgage investments and the Company's management of those risks are discussed in Note 6.

The Company's other financial assets consist of cash and cash equivalents, due from administrator in trust, accrued interest receivable, and investment in private company. The Company's financial liabilities consist of bank line of credit, dividends payable, and accounts payable and accrued expenses. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest or currency risks arising from these financial instruments. The fair value of these financial instruments approximate their carrying value, unless otherwise noted.

The Company classifies its financial assets as one of the following: loans and receivables or fair value through profit or loss ("FVTPL"). Financial liabilities are classified as: held-for-trading or financial liabilities at amortized cost. The Company has designated its financial assets and financial liabilities as follows:

(i) Financial assets:

Cash and cash equivalents are classified as FVTPL. Due from administrator in trust, accrued interest receivable, and mortgage investments are classified as loans and receivables and recorded at cost.

Investment in private company is classified as FVTPL as the Company's intention is to divest itself of these assets as soon as possible in a responsible and reasonable manner.

(ii) Financial liabilities:

Bank line of credit, dividends payable, and accounts payable and accrued expenses are classified as financial liabilities at amortized cost.

(1) Accounting pronouncements

At the date of authorization of these financial statements, certain new standards, and amendments to existing standards have been published by the International Accounting Standards Board ("IASB") that are not yet effective, and have not been adopted early by the Company. Information on those expected to be relevant to the Company's financial statements is provided below.

Management anticipates that all relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations, and amendments not either adopted or listed below are not expected to have a material impact on the Company's financial statements.

(i) IFRS 9 Financial Instruments ("IFRS 9")

The IASB recently released IFRS 9 Financial Instruments (2014) ("IFRS 9") representing the completion of its project to replace IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39"). The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces the a new "expected credit loss" model for the impairment of financial assets.

Management has yet to assess the impact of IFRS 9 on the Company's financial statements. The new standard is required to applied for annual reporting periods beginning on or after January 1, 2018.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 4. CAPITAL STRUCTURE AND FINANCIAL POLICIES

The Company's definition of capital includes net assets and bank line of credit.

The Company's objective when managing its capital is to generate income while preserving, for its beneficial shareholders, capital for re-investment. As a mortgage investment corporation, the Company expects to derive its earnings principally from the receipt of mortgage interest payments and of interest or interest-like distributions on the cash reserves of the Company.

The Company achieves its investment objective by lending on the security of mortgages on real properties situated in Canada, primarily in Eastern Ontario. The mortgages transacted by the Company will not generally meet the underwriting criteria of conventional lenders and/or involve borrowers in rural areas generally not well serviced by major lenders. As a result, the Company's investments are expected to earn a higher rate of interest than what is generally obtainable through conventional mortgage lending activities.

In order to provide some liquidity to its shareholders, the Company is required to maintain approximately 5% of its net assets in cash or near cash assets and such levels of cash reserves have been adequate to meet the needs of normal share redemption levels during the year. Management regularly monitors its available cash and credit line facility to ensure that the 5% cash reserve is maintained. As at December 31, 2014 and 2013, the Company has maintained the 5% cash reserve. For unusual circumstances, the Company has redemption policies in place to restrict the payout of share redemption at levels to match the normal repayment of the mortgages receivable.

The Company's capital management objectives and strategies are unchanged from prior years.

### 5. DUE FROM ADMINISTRATOR IN TRUST

As part of the mortgage underwriting and administration services provided to the Company, Pillar Financial Services Inc. (the "Administrator") collects repayments, both regular periodic repayments and repayments of outstanding balances in full, from borrowers through the Administrator's electronic payments collection system. These repayments are electronically deposited into a trust account of the Administrator. Funds are deposited from the Administrator's trust account into the Company's bank account within a few business days once the funds have been confirmed cleared from the borrower.

### 6. MORTGAGE INVESTMENTS

There are 470 mortgages (December 31, 2013 - 389; January 1, 2013 - 367) held which are a combination of mainly first and second mortgages secured by residential and commercial property. Mortgage investments consist of the following:

-	As at	As at	As at
	December 31,	December 31,	January 1,
	2014	2013	2013
	\$	\$	\$
Mortgages	144,472,877	117,896,020	103,298,689
Allowance for impairment losses	(616,797)	(13,242)	(249,000)
	143,856,080	117,882,778	103,049,689

To assess impairment, management has reviewed each mortgage taking into account experience, credit quality, payment in arrears, and specific problem situations. As at December 31, 2014, there are 8 mortgages totaling \$9,036,000 (December 31, 2013 - 11 mortgages totaling \$2,509,000; January 1, 2013 - 12 mortgages totaling \$2,589,541) that are past due and considered impaired by management. When the estimated realizable amounts for each of the impaired mortgages is greater than their carrying values, no allowance for mortgage loss is made.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 6. MORTGAGE INVESTMENTS (Continued)

The following table presents a continuity of the provision for impairment losses:

	2014	2013
	\$	\$
Balance - beginning of year	13,242	113,000
Provision for impairment losses for year	<u>603,555</u>	(99,758)
Mortgage investments - end of year	616,797	13,242

Principal repayments based on contractual maturity dates are as follows:

	$\mathfrak{P}$
2015	127,269,783
2016	11,418,073
Thereafter	5,168,224
Total	143,856,080

Substantially all of the mortgages are issued with either 1 or 2 year terms, have fixed interest rates and can be paid in full before maturity without penalty. The weighted average interest rate of the mortgages as at December 31, 2014 was 9.55% (December 31, 2013 - 9.53%; January 31, 2013 - 10.00%).

### Credit risk

Credit risk arises from the possibility that mortgagors may experience financial difficulty and be unable to fulfil their mortgage commitments. The Company mitigates this risk by having well established lending policies in place that ensure mortgages are well secured and by limiting its exposure to any one mortgagor. The maximum exposure to credit risk at December 31, 2014 is the carrying values of its mortgage investments, including accrued interest receivable, which total \$149,036,048 (December 31, 2013 - \$122,555,191; January 1, 2013 - \$105,712,355). The Company has recourse under these investments in the event of default by the borrower, in which case, the Company would have a claim against the underlying security. There are no significant concentrations of credit risk as the average mortgage amount as at December 31, 2014 was \$307,427 (December 31, 2013 - \$303,642; January 1, 2013 - \$281,886) and the largest mortgage was \$10,248,806 (December 31, 2013 - \$5,246,616; January 1, 2013 - \$5,223,136).

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### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

#### 6. MORTGAGE INVESTMENTS (Continued)

#### Fair values

The fair value of the mortgage investments approximates its carrying value as substantially all of the loans are short-term in nature and repayable in full at any time by the borrower without penalty.

Fair value is the price that would be received to sell an assets or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As the Company and its borrowers are unrelated third parties under no compulsion to act, the initial terms of the mortgage represents their fair value at the time of mortgage origination. For subsequent reporting periods, as there are no quoted prices in an active market for the Company's mortgages, management makes its determination of fair value by discounting future cash flows at the Company's prevailing rate of return on new mortgages of similar type, term, and credit risk.

### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations and commitments as they fall due. The Company's approach is to ensure that it will have sufficient cash and credit facilities to meet its liabilities when due, under normal and stressed circumstances. As at December 31, 2014, the Company's financial obligations and commitments consisted of accounts payable and accrued expenses totaling \$66,154 (December 31, 2013 - \$51,690: January 1, 2013 - \$85,547) and dividends payable totaling \$289,510 (December 31, 2013 - \$152,164; January 1, 2013 - \$127,358) all of which are due within normal trade terms of generally 30 days. The Company also has a bank line of credit that is repayable on demand and had a balance outstanding of \$9,540,000 as at December 31, 2014 (December 31, 2013 - \$1,920,000; January 1, 2013 - \$5,950,000).

To mitigate its liquidity risk, the Company targets to maintain significant committed borrowing facilities from its bank for credit room within a range between 10% to 15% of net assets. As at December 31, 2014, the Company's committed borrowing facilities represented approximately 15% of net assets (December 31, 2013 - 12% of net assets; January 1, 2013 - 10% of net assets). In addition, the Company has policies in place that can restrict the total amount of share redemptions. Those restrictions permit share redemptions to be funded through the normal repayment of the mortgages receivable.

### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

#### 7. INVESTMENT IN PRIVATE COMPANY

On April 30, 2012, the Company acquired a 50% interest in Bruce Young's Salvage Inc. ("BYSI"), a Canadian-owned private company based in Nova Scotia. BYSI operated as a scrap metal salvage business and had a contract for salvage in the Caribbean.

The investment in BYSI consists of the following:

	As at December 31, 2014 \$	As at December 31, 2013 \$	As at January 1, 2013 \$
10 common shares, representing 50% of all the issued			
and outstanding common shares	-	100,000	100,000
Term loan bearing interest at 0% maturing April 2013	-	400,000	400,000
Operating loan bearing interest at 12%	-	450,758	364,155
Total investment at cost	-	950,758	864,155
Unrealized change in fair value	-	(950,758)	(277,000)
Fair value of investment - end of year	-	-	587,155

The term loan and operating loan are secured by a general security agreement covering all assets of BYSI.

The Company's investment in BYSI, comprised of the shares held and the outstanding loans, is presented at fair value. As at December 31, 2013, due to a number of unforeseen factors, BYSI had been unable to generate sufficient revenues to execute its business plan and had incurred substantial operating losses. The Company decided not to advance any further funds to support BYSI's operations and BYSI has been unable to secure an alternate source of on-going financing. Management believes that in the absence of further financial support BYSI will be unable to continue its business operations. Accordingly, as at December 31, 2013, was not valued on a going concern basis but rather on its net realizable value to the Company. There were insufficient assets in BYSI to allow for any repayment of the funds advanced to date and accordingly, as at December 31, 2013, the Company's investment in BYSI was written down to \$nil. In the year ended December 31, 2014, the Company's investment BYSI was written off.

As at December 31, 2012, the fair value was determined by discounting expected cash repayments from BYSI of \$175,000 per year over the next five years using a discount rate of 15%.

The following table shows a reconciliation of the opening and closing balance of fair value of investment in private company:

	Year ended December 31, 2014 \$	Year ended December 31, 2013 \$
Investment in private company - beginning of year	-	587,155
Net cash advances/investment	-	86,603
Unrealized change in fair value	-	(673,758)
Investment in private company - end of year	_	_

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 8. PROPERTIES HELD FOR SALE UNDER FORECLOSURE

As at December 31, 2014, there is 1 property (December 31, 2013 - 2 properties; January 1, 2013 - 1 property) held for sale under foreclosure as follows:

	As at December 31, 2014	As at December 31, 2013	As at January 1, 2013
	\$	\$	\$
Properties held for sale under foreclosure - at cost	564,680	838,083	283,256
Unrealized change in fair value	225,000	79,000	141,000
Fair value	789,680	917,083	424,256

The following table shows a reconciliation of the opening and closing balance of fair value of properties held for sale under foreclosure:

	Year ended December 31, 2014 \$	Year ended December 31, 2013 \$
Properties held for sale under foreclosure - beginning of year	917,083	424,256
Additions	24,109	554,827
Proceeds from disposals	(187,512)	-
Unrealized change in fair value	36,000	(62,000)
Properties held for sale under foreclosure - end of year	789,680	917,083

### 9. BANK LINE OF CREDIT

The Company has established a revolving line of credit with a major Canadian chartered bank and, in September 2014, the limit of this line of credit was increased from \$15,000,000 to \$21,000,000. The line of credit is secured by a General Security Agreement and a first ranking interest in the mortgages and is repayable on demand. The availability of funds may be cancelled or restricted by the bank at any time. The credit facility bears interest at bank prime rate of 3.00% (December 31, 2013 - 3.00%; January 1, 2013 - 3.00%) plus 1%.

Financial covenants require the Company to maintain a minimum level for net assets, debt to net assets ratio, and percentage of residential mortgages.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### **10.CAPITAL STOCK**

The beneficial interests of the Company are represented by a single class of shares, designated as common shares, which are unlimited in number and without par value. Each share carries a single vote at any meeting of shareholders and carries the right to participate pro rata in any dividends.

### Changes during the year to issued and outstanding shares of the Company:

	Year ended December 31, 2014		Year ended December 31, 2013		
	Number of		Number of		
	shares issued	\$	shares issued	\$	
Balance, beginning of year	4,102,680	123,080,458	3,328,364	99,850,975	
Issued for cash	637,215	19,116,464	878,327	26,349,820	
Issued through dividend reinvestment plan	187,030	5,610,900	157,292	4,718,760	
Redeemed for cash	(316,873)	(9,506,183)	(261,303)	(7,839,097)	
Balance, end of year	4,610,052	138,301,639	4,102,680	123,080,458	

### Dividend reinvestment plan and direct share purchase plan

Unless a shareholder elects to receive their dividends as cash, the dividends issued to shareholders are automatically reinvested in the Company by the direct purchase of shares at the current market price.

### Redemptions

Shareholders may only redeem common shares once per year, on November 30, except in certain unusual circumstances. During the year the Company redeemed for cash 316,873 common shares at the price of \$30.00 per share for total proceeds of \$9,506,183. For the year ended December 31, 2013, 261,303 common shares were redeemed for cash at the price of \$30.00 per share for total proceeds of \$7,839,097.

### **11.RELATED PARTIES**

Pillar Financial Services Inc. ("Pillar") is the administrator for the Company. Its responsibilities include originating loan transactions, underwriting the mortgages, collecting mortgage payments, and the internal audit and accounting for the Company.

W.A. Robinson Asset Management Ltd. (the "Manager") provides portfolio management advice and investment counsel and acts as share registrar and transfer agent for the Company.

The companies are related in that they share common management. Pillar and the Manager each charge an annual fee of 1% of the total asset value calculated on a monthly basis. Total fees paid to Pillar for the year ended December 31, 2014 were \$1,435,310 (2013 - \$1,130,332) and the total fees paid to the Manager for the year ended December 31, 2014 including applicable sales taxes were \$1,626,927 (2013- \$1,279,535) under these contracts. These transactions are in the normal course of operations and are measured at the exchange amount which is the amount of consideration established and agreed to by the parties.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### **12. FAIR VALUE MEASUREMENTS**

The following table shows the carrying amounts and fair values of assets and liabilities:

As at December 31, 2014	6 · VI D ·	Carrying	Fair
	<b>Carrying Value Basis</b>	Value	Value
ASSETS:		0.007	0.007
Cash and equivalents	Fair value through profit & loss	8,007	8,007
Due from administrator in trust	Loans and receivables - amortized cost	65,932	65,932
Accrued interest receivable	Loans and receivables - amortized cost	5,162,051	5,162,051
Mortgage investments	Loans and receivables - amortized cost	143,856,080	143,856,080
Properties held for sale under			
foreclosure	Fair value through profit & loss	789,680	789,680
LIABILITIES:			
Bank line of credit	Other liabilities - amortized cost	9,540,000	9,540,000
Dividends payable	Other liabilities - amortized cost	289,510	289,510
Accounts payable and accrued		,	,
expenses	Other liabilities - amortized cost	66,154	66,154
Prepaid mortgage payments	Other liabilities - amortized cost	1,701,452	1,701,452
As at December 31, 2013		Carrying	Fair
	Carrying Value Basis	Value	Value
ASSETS:			
Cash and equivalents	Fair value through profit & loss	2,291	2,291
Due from administrator in trust	Loans and receivables - amortized cost	1,945,120	1,945,120
Accrued interest receivable	Loans and receivables - amortized cost	4,622,378	4,622,378
Mortgage investments	Loans and receivables - amortized cost	117,882,778	117,882,778
Properties held for sale under		,	,
foreclosure	Fair value through profit & loss	917,083	917,083
LIABILITIES:		211,005	<i>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</i>
Bank line of credit	Other liabilities - amortized cost	1,920,000	1,920,000
		1,720,000	1,720,000

other habilities amortized cost	1,720,000	1,720,000
Other liabilities - amortized cost	152,164	152,164
Other liabilities - amortized cost	-	-
Other liabilities - amortized cost	180,909	180,909
	Other liabilities - amortized cost Other liabilities - amortized cost	Other liabilities - amortized cost152,164Other liabilities - amortized cost-

The valuation techniques and the inputs used for the Company's financial instruments are as follows:

### (a) Mortgage Investments

There are no quoted prices in an active market for the Company's mortgages. Management makes its determination of fair value by discounting future cash flows at the Company's prevailing rate of return on new mortgages of similar type, term, and credit risk. When collection of principal on a particular mortgage investment is no longer reasonably assured, the fair value of the mortgage is reduced to reflect the estimated net realizable recovery from the collateral securing the loan. Generally, the fair value of the mortgage investments approximate their carrying values given their short-term nature and the option of borrowers to repay at any time. Accordingly, the fair value of the mortgage investments is based on level 3 inputs.

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

#### (In Canadian Dollars)

#### 12. FAIR VALUE MEASUREMENTS (Continued)

(b) Other financial assets and liabilities

The fair values of due from administrator in trust, accrued interest receivable, bank line of credit, dividends payable, accounts payable and accrued expenses, and prepaid mortgage payments approximate their carrying amounts due to their short-term maturities.

### **13. KEY MANAGEMENT PERSONNEL COMPENSATION**

The Company paid directors fees totaling \$86,769 (2013 - \$104,005) to the members of the Board of Directors and Independent Review Committee for their services to the Company. The compensation to the senior management of the Manager is paid through the management fees paid to the Manager (Note 11).

### **14. TRANSITION TO IFRS**

As mentioned in Note 2(a), these are the Company's first annual financial statements prepared in accordance with IFRS, and the date of transition to IFRS (the "Transition Date") is January 1, 2013. IFRS 1, First-time Adoption of IFRS ("IFRS 1") has been applied.

Reconciliation of Statement of Financial Position (previously Statement of Net Assets) on the Transition Date:

ASSETS	Notes	As reported under previous Canadian GAAP as at December 31, 2012 \$	Adjustments \$	As reported under IFRS as at January 1, 2013 \$
Cash and cash equivalents		\$ 8,531	\$ -	\$ 8,531
Due from administrator in trust		57,748	φ -	57,748
Accrued interest receivable	(a)	-	2,575,519	2,575,519
Mortgage investments	(a)	105,712,355	(2,662,666)	103,049,689
Prepaid expenses		16,500	-	16,500
Investment in private company		587,155	-	587,155
Properties held for sale under foreclosure		424,256	-	424,256
		106,806,545	(87,147)	106,719,398
LIABILITIES				
Bank line of credit		\$ 5,950,000	\$ -	\$ 5,950,000
Dividends payable		127,358	-	127,358
Accounts payable and accrued expenses		85,547	-	85,547
Deferred lender fee revenue	(a)	87,147	(87,147)	-
Prepaid mortgage payments		705,518	-	705,518
		6,955,570	(87,147)	6,868,423
NET ASSETS REPRESENTING SHAREHOLDERS'				
EQUITY		99,850,975	-	99,850,975

### NOTES TO THEFINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 14.TRANSITION TO IFRS (Continued)

Reconciliation of Statement of Financial Position (previously Statement of Net Assets) as at December 31, 2013:

ASSETS	Notes	As reported under previous Canadian GAAP as at December 31, 2013 \$	Adjustments \$	As reported under IFRS as at December 31, 2013 \$
Cash and cash equivalents		\$ 2,291	\$ -	\$ 2,291
Due from administrator in trust		1,945,120	φ -	1,945,120
Accrued interest receivable	(a)	-	4,622,378	4,622,378
Mortgage investments	(a)	122,555,191	(4,672,413)	
Prepaid expenses		15,571	-	15,571
Investment in private company		-	-	-
Properties held for sale under foreclosure		917,083	-	917,083
		125,435,256	(50,035)	125,385,221
LIABILITIES				
Bank line of credit		\$ 1,920,000	\$ -	\$ 1,920,000
Dividends payable		152,164	-	152,164
Accounts payable and accrued expenses		51,690	-	51,690
Deferred lender fee revenue	(a)	50,035	(50,035)	-
Prepaid mortgage payments		180,909	-	180,909
		2,354,798	(50,035)	2,304,763
NET ASSETS REPRESENTING SHAREHOLDERS'				
EQUITY		123,080,458	-	123,080,458

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

### 14. TRANSITION TO IFRS (Continued)

Reconciliation of Statement of Comprehensive Income (previously Statement of Operations) for the year ended December 31, 2013:

	Notes	As reported under previous Canadian GAAP \$	Adjustments \$	As reported under IFRS \$
INTEREST INCOME		10,582,028	-	10,582,028
EXPENSES				
Administration and management fees		2,409,867	-	2,409,867
Audit fees		63,721	-	63,721
Director fees		104,005	-	104,005
General and operating expenses		443,686	-	443,686
Interest on credit line		35,292	-	35,292
Legal fees		50,442	-	50,442
Custodian fees		11,300	-	11,300
Trustee fees		88,427	-	88,427
		3,206,740	-	3,206,740
NET INVESTMENT INCOME		7,375,288	-	7,375,288
Realized losses on mortgages		(237,243)	-	(237,243)
Allowance for impairment losses on mortgages	(a)	-	99,758	99,758
Unrealized change in fair value of mortgage investments Unrealized change in fair value of investment in private	(a)	99,758	(99,758)	-
company		(673,758)	-	(673,758)
Unrealized change in fair value of properties held for sale				
under foreclosure		(62,000)	-	(62,000)
INCREASE IN NET ASSETS FROM OPERATIONS				
REPRESENTING NET INCOME AND				
COMPREHENSIVE INCOME		6,502,045	-	6,502,045

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

### (In Canadian Dollars)

#### 14. TRANSITION TO IFRS (Continued)

Notes to reconciliations:

IFRS 1 sets forth guidance for the initial adoption of IFRS. Under IFRS 1, the standards are applied retroactively with all adjustments to assets and liabilities taken to net asset representing shareholders' equity unless certain optional exemptions are elected and mandatory exceptions are applied.

In preparing these financial statements, the Company has applied the mandatory exception from full retrospective application of IFRS for "estimates". This mandatory exception requires that estimates made at the transition date, and in the comparative reporting periods, be consistent with estimates made under previous Canadian GAAP, unless there is objective evidence that the estimates made under previous Canadian GAAP were in error.

The Company has also applied the mandatory exemption requiring that all assets and liabilities derecognized before the transaction date under previous Canadian GAAP not be recognized under IFRS.

The Company has elected not to apply IFRS 3 Business Combinations retrospectively to business combinations that occurred before the date of transition, January 1, 2013.

(a) Mortgage investments

Under IFRS, the Company has elected to classify its mortgage investments as loans and receivable investments. These investments are recognized intially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, the mortgage investments are measured at amortized cost, using the effective interest method, less any impairment losses.

Under Canadian GAAP, as an investment company, the Company applied the provisions of CICA Accounting Guideline 18 - Investment Companies ("AcG-18") which required the Company's mortgage investments to be recorded at fair value. Any unrealized changes in the fair value of a mortgage were recorded in the statement of operations as an unrealized change in fair value. A realized change in fair value of a mortgage as a result of a disposition was recorded in the statement of operations as a realized change in fair value.

In converting to IFRS from previous Canadian GAAP, the Company has adjusted its mortgage investments to segregate accrued interest receivable on the mortgage investments in the financial statements. Under previous Canadian GAAP, accrued interest receivable was a component of the fair valuation of the mortgage investments.

In transitioning to IFRS, there were no reconciling items for equity or comprehensive income except as otherwise noted.