

# A Conservative Fixed-Income Solution

FundSERV Code: WAR 110/111

Unit Class: F

Trailer Fee: 0%

### **Investment Strategy**

We launched Frontenac Mortgage Investment Corporation (MIC) because we have a deep appreciation for the tangibility of real estate and identified an opportunity to offer investors a fixed-income solution providing a reasonable return by tapping into the value of real estate.

Frontenac MIC focuses on investing in Ontario residential first mortgages outside of major urban areas. Our investment strategy is shaped by our commitment to helping investors achieve their objectives with competency, consistency, and care.

## **Key Features**

- A well-established market. Our expertise in Ontario residential real estate allows our team to diligently manage risk while pursuing steady, long-term growth.
- A conservative approach. We avoid leverage and focus on first mortgages, which results in less volatility and greater risk mitigation.
- A dependable investment. We prioritize capital preservation and a consistent return by ensuring robust mortgage underwriting processes and reasonable loan-to-value ratios.

### **Fund Performance**

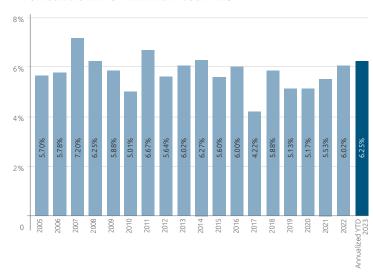
6.25% 5.5 Year To Date 3 year

.57% year 5.55%

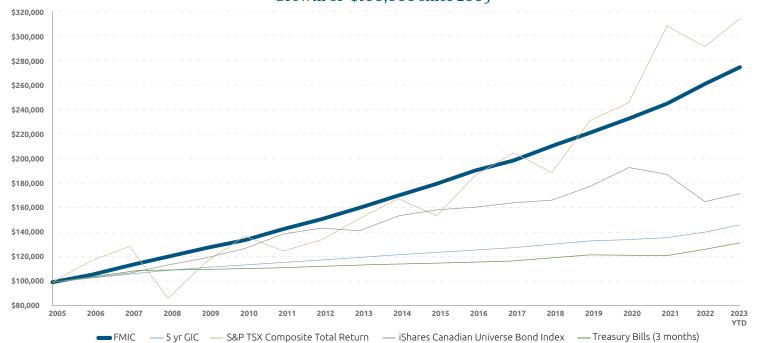
5.58%

5.69% 15 year

### Frontenac MIC Annual Returns



### Growth of \$100,000 since 2005





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#### **About Frontenac MIC**

Frontenac MIC aims to provide capital preservation and consistent returns, powered by a conservative investment strategy. Since 1983, Frontenac MIC has generated positive returns for investors – initially as a private MIC and since 2005 as a public MIC.

Frontenac MIC is professionally managed and administered by two experienced firms with solid track records: W.A. Robinson Asset Management Ltd. (fund and portfolio manager) and Pillar Financial Services Inc. (mortgage broker and administrator).

Frontenac MIC is offered by prospectus, which provides advisors and investors with:

- Ease of use. Straightforward investment via FundSERV (WAR 110/111).
- **Peace of mind.** Transparency and risk mitigation with regulatory oversight by OSC.

Frontenac MIC can complement a portfolio with a fixed-income investment vehicle that taps into Ontario's residential first-mortgage market.

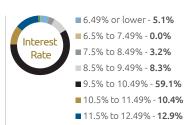
# Portfolio Summary — As of March 31, 2023





### **Fund Details**

Publicly offered since:	2005
FundSERV code:	WAR 110/111 (F Class) not traded on the TSX
Offering doc:	Prospectus
Purchases:	Monthly
Management fee:	1.00%
Trailer fee:	0%
AUM:	\$198,157,000
Number of mortgages:	<ul><li>365</li><li>99% first mortgages</li><li>Avg. mortgage size: \$576,000</li></ul>
Valuation frequency:	Monthly
Distribution:	DRIP or cash
Distribution frequency:	Monthly
Redemption:	Quarterly
Eligibility:	All Account Types



■ 12.5% to 13.49% - 1.0%



## Contact our team today for a consultation:

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Frontenac Mortgage Investment Corporation's indicated rates of return assume a monthly reinvestment of distributions, and are net of management fee, which is 1.0% plus expenses, and netof mortgage administration fee of 1.0%. Investors will pay management fees, mortgage administration fees and operating expenses. Read the prospectus before investing. Pooled equities are not guaranteed, their values can change frequently, and past performance may not be repeated; investors may experience a gain or loss.

